



Job Title: Candle Boutique Sales Associate

We are seeking a passionate individual to serve as a guiding light amidst the darkness, leading lost souls to discover the perfect candle or fragrant tool for any occasion. As a Candle Consultant, you will not only assist customers in selecting their ideal candle but also educate them on the art of candle care, ensuring each candle finds its loving home.

Scents the Moment is Candle Boutique located in downtown McDonough, GA. We sell our uniquely blended soy wax candles, soy melts, diffusers, bath & body products, and fragrant tools. We have a monthly calendar that includes candle making experiences, wellness classes, and other special events. The boutique is also open for private/special events (i.e. girls' night, baby showers, etc.)

Scents the Moment Hours: Fri., 11am – 7pm; Sat., 10am – 5pm; Sun., 11am – 5pm (closed 1st Sunday's), plus special events. *Note:* Hours subject to change based on seasonality

Sales Associate schedule: 4 Fridays a month, 3 Saturdays a month, plus the opportunity to work special events.

Rate of pay: \$13 hour (8-month Contract to Permanent)

Responsibilities:

- **Customer Engagement and Education:** Engage customers with finesse, imparting knowledge on the nuances of candle care and usage. Each interaction is an opportunity to enlighten and empower customers in their aromatic journey.
- **Boutique Operations:** Contribute to the seamless operation of our boutique, from opening to closing. Master the art of customer transactions with efficiency and professionalism, ensuring every visit is memorable.
- **Visual Merchandising:** Exhibit heroic prowess in candle arrangement, transforming disorderly shelves into captivating works of art. Maintain visual standards to uphold the allure and elegance of our store.
- **Store Presentation:** Uphold the store's aesthetic appeal, ensuring it radiates with the warmth and charm akin to a freshly lit candle. Presentation is paramount, and attention to detail is key in creating an inviting atmosphere.
- **Customer Communication:** Articulate with eloquence, captivating customers with tales of fragrant wonder that ignite their imagination. Every exchange is an opportunity to create a memorable and enchanting experience.
- **Promotion of New Ideas:** Embrace innovation and eagerly promote new candle concepts and products. Your enthusiasm for novel ideas will inspire both customers and colleagues alike.

Requirements:

- **Engagement and Enthusiasm:** Infuse each interaction with excitement and enthusiasm, as every candle purchase is an adventure waiting to unfold.
- **Superior Communication Skills:** Demonstrate excellent verbal communication skills, adept at conveying aromatic wonders with clarity and charm.
- **Adaptability and Openness:** Embrace new ideas and approaches with eagerness and openness. Your willingness to explore and promote innovation is instrumental in our quest to spread happiness and comfort through candles.
- **Passion for Spreading Joy:** Possess a burning passion for bringing happiness and comfort to the world, one candle at a time. Your dedication to enriching lives through aromatic experiences is the cornerstone of our mission.

Qualifications

- A strong commitment to providing excellent customer service is essential
- Excellent communication and interpersonal skill
- Familiarity with point-of-sale (POS) system and other technology
- Basic math and accounting skills necessary for handling transactions
- Ability to stand for extended periods and lift merchandise weighing up to 25 pounds
- Ability to evaluate customer needs and make recommendations

Perks:

- Competitive Salary
- Store Associate discount with unlimited access to our entire candle collection for personal use (prepare to have your home smelling divine).
- A supportive environment of fellow candle enthusiasts who understand the importance of a well-scented life.
- And of course, the satisfaction of knowing that you're bringing joy and illumination to the world, one customer at a time!

If you're ready to embark on this aromatic adventure and become a beacon of light in the world of candles and fragrant tools, then apply today and let your scented journey begin!

Apply by sending a resume to scentthemoment@gmail.com. In the subject line please include Sales Assoc. and in the body of the message share why this position would be a good fit for you and your earliest start date. All applicants will receive a response within 48 hours.

Application deadline: Thursday, 2/29/24 at 12 noon

- Applications sent after the deadline are not guaranteed a response.